



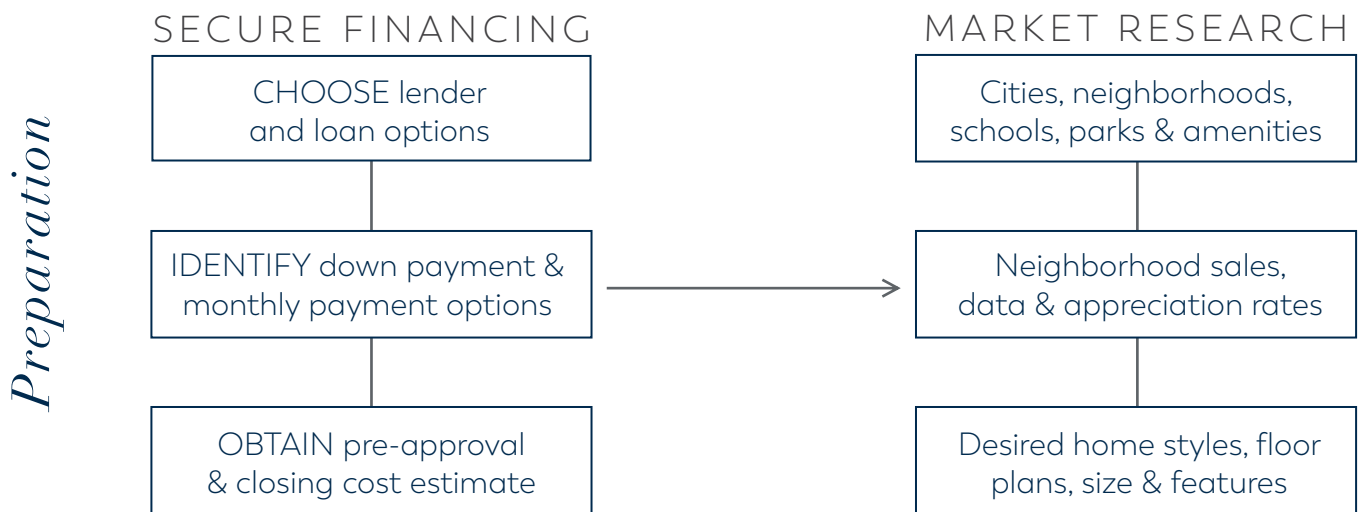
A quick guide to the
**HOME BUYING
PROCESS**

What to expect on the path to
purchasing your dream home



The right tools to find
THE RIGHT HOME

Buying a home is one of the largest financial transactions you will make...and one of the most emotional. There's a lot on the line. I get that. Here's a quick overview of the process and how a knowledgeable broker, such as myself, can help you navigate through each step with confidence.



Home Search

When you're ready, we'll scour the market to make sure you don't miss anything.

- BROKER—NWMLS
- BUYER—ONLINE
- OFF-MARKET

My knowledge of the market, active search process and off-market connections give you an advantage in a competitive marketplace.

Due Diligence

When homes of interest pop up, I'll coordinate showings, provide resources, and give you my expert opinion.

- Research & Verification
- Pre-Inspections & Estimates
- Price Evaluation & Offer Guidance
- Recommendations & Referrals

Wise and effective

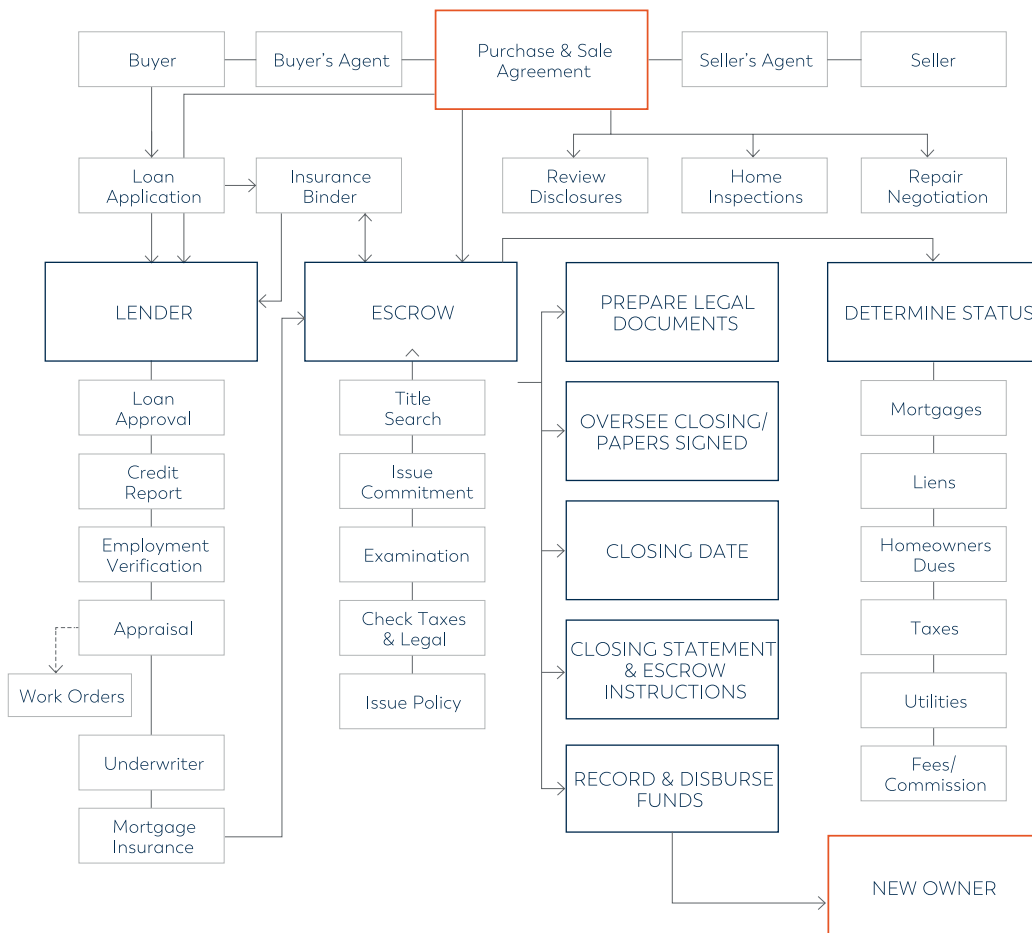
OFFER STRATEGIES

No two homes, buyers, or sellers are the same; every offer you write should be tailored to the situation. I will make sure you understand the legal implications and trade-offs and help develop the best strategy for you.

- Position your offer to effectively compete in a multiple offer situation
- Guide you through the negotiation
- Explain your contractual rights and options

After mutual acceptance, many service providers come into play to fulfill the terms of the Purchase & Sale Agreement.

I ensure that you, the listing agent, lender, title company, and escrow are in sync and meeting critical deadlines.



Finding the right home in the perfect neighborhood and at a cost that is within your budget is no small task. That's where I come in. Contact me to set up a complimentary consultation regarding your home purchase and see how I can put the power of Windermere to work for you.

A savvy way to search

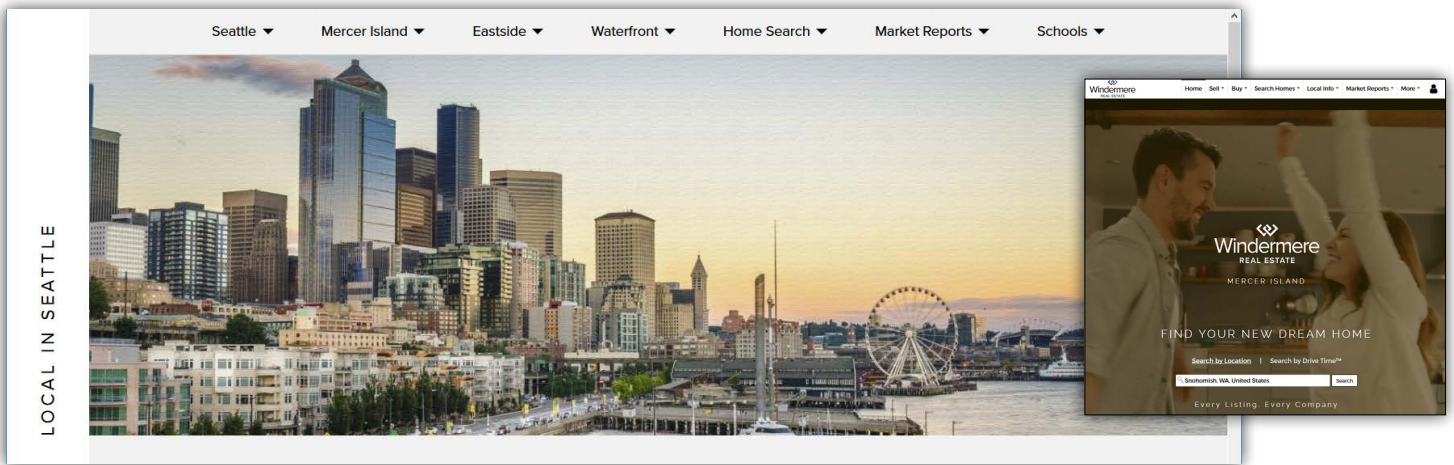
HOMES & STATS ONLINE



Looking for real-time information on today's real estate market? If so, your search is over!

We publish weekly residential and waterfront reports, along with monthly and quarterly overviews, to **LocalinSeattle.com**, providing a summary analysis of what's happening each week in 18 different residential and condo micro-markets throughout Seattle, Mercer Island and the Eastside.

In addition to statistical data, you'll find resources for researching homes and neighborhoods, community profiles, maps, links and school data. And, you can search for every property listed for sale—by any real estate company on **WindermereMI.com**.



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